

3257 %A\$E +! (*E B%. D, #35=EA@H;>>7, F% 32210

: FFB://I I I .6GH3>E5: AA>E.AD9/43KH;7I

+F3DF D3F7 8AD F: ;E)D;@5;B3>: 7/1/2020

(B7D &+"D F;>7)	A5F;H7
(B7D &+"D F;>7)	E>7? 7@F3DK +5: AA>)\$-5
(B7D &+"D F;>7)	\$-12 7@7D3> E6G53F;A@
	07E
(3E D7BADF76 A@ +GDH7K 3)	100%
(EG49DAGBE I ;F: 10 AD ? AD7 EFG67@FE) (EG49DAGBE ;@ AD3@97 3D7 47>AI F: 7 8767D3> F: D7E: A>6)	
	2018-19: B (54%) 2017-18: C (46%) 2016-17: B (55%) 2015-16: C (41%)
	' ADF: 73EF
	DGEF:@ +;? E
	' (, "" DA
* AE 67R@76 G@67D *G>7 6A-1.099811, F>AD;63 A6? ;@;EFD3F;H7 CA67. FAD ? AD7 ;@8AD? 3F;A@, 5>5= : 7D7.	

, : ;E B>3@ ;E B7@6;@9 3BBDAH3> 4K F: 7 DGH3> CAG@FK +5: AA> BA3D6.

+75F;A@ 1001.42(18), F>AD;63 +F3FGF7E, D7CG;D7E 6;EFD;5F E5: AA> 4A3D6E FA 3@@G3>>K 3BBDAH7 3@6
D7CG;D7 ;? B>7? 7@F3F;A@ A8 3 +5: AA>I ;67 "? BDAH7? 7@F)>3@ (+") 8AD 735: E5: AA> ;@ F: 7 6;EFD;5F
F: 3F : 3E 3 E5: AA> 9D367 A8 D AD F. , : ;E B>3@ ;E 3>EA 3 D7CG;D7? 7@F 8AD , 3D97F76 +GBBADF 3@6
"? BDAH7? 7@F (, +&") 3@6 CA? BD7: 7@E;H7 +GBBADF 3@6 "? BDAH7? 7@F (C+&") E5: AA>E BGDEG3@F FA
1008.33 F+. 3@6 F: 7 EH7DK +FG67@F +G55776E A5F (E++A).

,A 47 67E;9@3F76 3E , +&", 3 E5: AA> ? GEF : 3H7 A@7 AD ? AD7 E++A EG49DAGB(E) I ;F: 3 F767D3>
"@67J 47>AI 41%. , : ;E B>3@ E: 3>> 47 3BBDAH76 4K F: 7 6;EFD;5F. , : 7D7 3D7 F: D77 I 3KE 3 E5: AA> 53@
47 67E;9@3F76 3E C+&":

1. : 3H7 3 E5: AA> 9D367 A8 D AD F
2. : 3H7 3 9D36G3F;A@ D3F7 A8 67% AD >AI 7D
3. : 3H7 3@ AH7D3>> F767D3> "@67J 47>AI 41%.

FAD F: 7E7 E5: AA>E, F: 7 +") E: 3>> 47 3BBDAH76 4K F: 7 6;EFD;5F 3E I 7>> 3E F: 7 BGD73G A8 +5: AA>
"? BDAH7? 7@F.

, : 7 F>AD;63 D7B3DF? 7@F A8 E6G53F;A@ (FD (E) +") F7? B>3F7 ? 77FE 3>> EF3FGFADK 3@6 DG>7
D7CG;D7? 7@FE 8AD FD36;F;A@3> BG4>;5 E5: AA>E 3@6 ;@5ADBAD3F7E 3>> 5A? BA@7@FE D7CG;D76 8AD E5: AA>E
D757;H;@9 , ;F>7 " 8G@6E. , : ;E F7? B>3F7 ;E D7CG;D76 4K +F3F7 BA3D6 A8 E6G53F;A@ *G>7 6A-1.099811,
F>AD;63 A6? ;@;EFD3F;H7 CA67, 8AD 3>> @A@-5: 3DF7D E5: AA>E I ;F: 3 5GDD7@F 9D367 A8 D AD F, AD 3
9D36G3F;A@ D3F7 67% AD >7EE. D;EFD;5FE ? 3K ABF FA D7CG;D7 3 +") GE;@9 3 F7? B>3F7 A8 ;FE 5: AAE;@9
8AD E5: AA>E F: 3F 6A @AF RF F: 7 38AD7? 7@F;A@76 5A@6;F;A@E. , : ;E 6A5G? 7@F I 3E BD7B3D76 4K E5: AA>
3@6 6;EFD;5F >7367DE: ;B GE;@9 F: 7 FD(E'E E5: AA> ;? BDAH7? 7@F B>3@@;@9 I 74 3BB>;53F;A@ >A53F76 3F
[I I I .SAD:635:? E.AD9.](#)

, : 7CG;D7? 7@FE;@9 6;F>AD;63 D7B3DF? 7@F A8 E6G53F;A@ (FD (E) +") F7? B>3F7 ? 77FE 3>> EF3FGFADK 3@6 DG>7
D7CG;D7? 7@FE 8AD FD36;F;A@3> BG4>;5 E5: AA>E 3@6 ;@5ADBAD3F7E 3>> 5A? BA@7@FE D7CG;D76 8AD E5: AA>E
D757;H;@9 , ;F>7 " 8G@6E. , : ;E F7? B>3F7 ;E D7CG;D76 4K +F3F7 BA3D6 A8 E6G53F;A@ *G>7 6A-1.099811,
F>AD;63 A6? ;@;EFD3F;H7 CA67, 8AD 3>> @A@-5: 3DF7D E5: AA>E I ;F: 3 5GDD7@F 9D367 A8 D AD F, AD 3
9D36G3F;A@ D3F7 67% AD >7EE. D;EFD;5FE ? 3K ABF FA D7CG;D7 3 +") GE;@9 3 F7? B>3F7 A8 ;FE 5: AAE;@9
8AD E5: AA>E F: 3F 6A @AF RF F: 7 38AD7? 7@F;A@76 5A@6;F;A@E. , : ;E 6A5G? 7@F I 3E BD7B3D76 4K E5: AA>
3@6 6;EFD;5F >7367DE: ;B GE;@9 F: 7 FD(E'E E5: AA> ;? BDAH7? 7@F B>3@@;@9 I 74 3BB>;53F;A@ >A53F76 3F
[I I I .SAD:635:? E.AD9.](#)




B3KH;7I E>7? 7@F3DK ;@ B3DF@7DE: ;B I ;F: F: 7 7@F;D7 5A? ? G@;FKNE H;E;A@ ;E FA 7? BAI 7D 7H7DK
EFG67@F EA F: 3F F: 7K 3D7 35: ;7H;@9 3F : ;E AD : 7D ? 3J;? G? BAF7@F;3> ;@ 3@ 7@5AGD39;@9,
;@EB;D;@9, 3@6 5: 3>>7@9;@9 >73D@;@9 7@H;DA@? 7@F.

(GD ? ;EE;A@ 3F B3KH;7I E>7? 7@F3DK ;E FA 7EF34>;E: 3 5G>FGD3>>K D7EBA@E;H7 76G53F;A@ 8AD
735: EFG67@F ;@ 3 E387, EGBBADF;H7 7@H;DA@? 7@F F: 3F BDA? AF7E E7>8-6;E5;B>;@7, ? AF;H3F;A@,
3@6 7J57>>7@57 ;@ >73D@;@9.



"67@F;8K F: 7 @3? 7, 7? 3;> 366D7EE, BAE;F;A@ F;F>7, 3@6 <A4 6GF;7E/D7EBA@E;4;>;F;7E 8AD 735:
? 7? 47D A8 F: 7 E5: AA>>7367DE: ;B F73? .

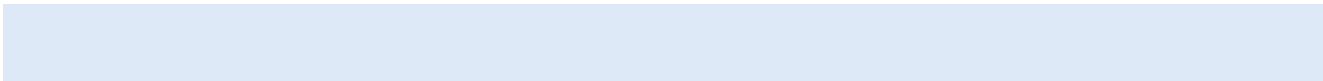


+F.
A? 3@6,)D;@5;B3>
C>3;D7





(B7D &+"D F;>7)	A5F;H7
(B7D &+"D F;>7)	E>7? 7@F3DK +5: AA>)\$-5
(B7D &+"D F;>7)	\$-12 7@7D3> E6G53F;A@
	07E
(3E D7BADF76 A@ +GDH7K 3)	100%
(EG49DAGBE I ;F: 10 AD ? AD7 EFG67@FE) (EG49DAGBE ;@ AD3>97 3D7 47>AI F: 7 8767D3> F: D7E: A>6)	B>35=/A8D;53@ A? 7D;53@ +FG67@FE E5A@A? ;53>>K D;E36H3@F3976 +FG67@FE E@9>;E: %3@9G397 %73D@7DE ! ;EB3@;5 +FG67@FE &G>F;D35;3> +FG67@FE +FG67@FE / ;F: D;E34;>;F;7E / : ;F7 +FG67@FE
	2018-19: B (54%) 2017-18: C (46%) 2016-17: B (55%) 2015-16: C (41%)
	' ADF: 73EF
	DGEF;@ +;? E
	' (, "" DA
* AE 67R@76 G@67D *G>7 6A-1.099811, F>AD;63 A6? ;@;EFD3F;H7 CA67. FAD ? AD7 ;@8AD? 3F;A@, 5>;5= : 7D7.	



' G? 47D A8 EFG67@FE 7@DA>>76	56	57	67	54	51	64	0	0	0	0	0	0	0	0	349
AFF7@63@57 47>AI 90 B7D57@F	21	19	16	22	25	24	0	0	0	0	0	0	0	0	127
(@7 AD ? AD7 EGEB7@E;A@E	4	7	5	2	1	9	0	0	0	0	0	0	0	0	28
CAGDE7 83;>GD7 ;@ E%A	4	4	0	2	1	9	0	0	0	0	0	0	0	0	20
CAGDE7 83;>GD7 ;@ &3F:	3	4	0	3	0	1	0	0	0	0	0	0	0	0	11
%7H7> 1 A@ 2019 EF3F7I ;67 E%A 3EE7EE? 7@F	36	49	50	35	18	26	0	0	0	0	0	0	0	0	214
%7H7> 1 A@ 2019 EF3F7I ;67 &3F: 3EE7EE? 7@F	38	48	60	32	17	18	0	0	0	0	0	0	0	0	213

+FG67@FE I ;F: FI A AD ? AD7 ;@6;53FADE	40	47	53	34	17	27	0	0	0	0	0	0	0	0	218
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*7F3;@76 +FG67@FE: CGDD7@F 073D	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
+FG67@FE D7F3;@76 FI A AD ? AD7 F;? 7E	2	2	0	3	0	0	0	0	0	0	0	0	0	0	7

&A@63K 7/13/2020

' G? 47D A8 EFG67@FE 7@DA>>76	56	57	65	55	50	64	0	0	0	0	0	0	0	0	347
AFF7@63@57 47>AI 90 B7D57@F	10	12	9	12	12	10	0	0	0	0	0	0	0	0	65
(@7 AD ? AD7 EGEB7@E;A@E	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
CAGDE7 83;>GD7 ;@ E%A AD &3F:	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
%7H7> 1 A@ EF3F7I ;67 3EE7EE? 7@F	0	0	0	3	13	18	0	0	0	0	0	0	0	0	34

+FG67@FE I ;F: FI A AD ? AD7 ;@6;53FADE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
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[Redacted]

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[Redacted]

[Redacted]

[Redacted]

05	2019	39%	49%	-10%	53%	-14%
	2018	51%	56%	-5%	55%	-4%
+3? 7	D367 CA? B3D;EA@	-12%				

327: 82

F767D3> "@67J - +FG67@FE / ;F: D;E34;>;F;7E	49
+FG67@FE / ;F: D;E34;>;F;7E +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' (
' G? 47D A8 CA@E75GF;H7 073DE +FG67@FE / ;F: D;E34;>;F;7E +G49DAGB B7>AI 32%	0
F767D3> "@67J - E@9>;E: %3@9G397 %73D@7DE	44
E@9>;E: %3@9G397 %73D@7DE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' (
' G? 47D A8 CA@E75GF;H7 073DE E@9>;E: %3@9G397 %73D@7DE +G49DAGB B7>AI 32%	0
F767D3> "@67J - AE;3@ +FG67@FE	
AE;3@ +FG67@FE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' /A
' G? 47D A8 CA@E75GF;H7 073DE AE;3@ +FG67@FE +G49DAGB B7>AI 32%	0
F767D3> "@67J - B>35=/A8D;53@ A? 7D;53@ +FG67@FE	53
B>35=/A8D;53@ A? 7D;53@ +FG67@FE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' (
' G? 47D A8 CA@E75GF;H7 073DE B>35=/A8D;53@ A? 7D;53@ +FG67@FE +G49DAGB B7>AI 32%	0
F767D3> "@67J - ! ;EB3@;5 +FG67@FE	57
! ;EB3@;5 +FG67@FE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' (
' G? 47D A8 CA@E75GF;H7 073DE ! ;EB3@;5 +FG67@FE +G49DAGB B7>AI 32%	0
F767D3> "@67J - &G>F;D35;3> +FG67@FE	55
&G>F;D35;3> +FG67@FE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' (
' G? 47D A8 CA@E75GF;H7 073DE &G>F;D35;3> +FG67@FE +G49DAGB B7>AI 32%	0
F767D3> "@67J - ' 3F;H7 A? 7D;53@ +FG67@FE	
' 3F;H7 A? 7D;53@ +FG67@FE +G49DAGB B7>AI 41% ;@ F: 7 CGDD7@F 073D?	' /A
' G? 47D A8 CA@E75GF;H7 073DE ' 3F;H7 A? 7D;53@ +FG67@FE +G49DAGB B7>AI 32%	0
F767D3> "@67J -)35;R5 "E>3@67D +FG67@FE	

1. (H7D3>> E%A A5: ;7H7? 7@F- %73D@;@9 3;@E, %AI 7EF 25%
2. (H7D3>> +5;7@57 A5: ;7H7? 7@F
3.)GFF;@9 ;@F7DH7@F;A@E ;@ B>357 FA 3EE;EF EFG67@FE I : A : 3H7 A@7 AD ? AD7 73D>K I 3D@;@9 E;9@E
4. (H7D3>> &3F: A5: ;7H7? 7@F- %73D@;@9 3;@E, %AI 7EF 25%
- 5.

, : 7 +F3@63D6E B3E76 / 3>=F: DAG9: FAA> E: AI 76 F: 3F >7EE F: 3@ 24% A8 F: 7
I AD= I 3E 3>9@76 FA F: 7 EF3@63D6/ F+A. A



1@A A@7 ;67@F;R762



A8F7D 5: AAE;@9 KAGD AD73(E) A8 FA5GE, 7JB>3;@ : AI KAG I ;>> 366D7EE F: 7 D7? 3;@;@9 E5: AA>I ;67 ;? BDAH7? 7@F BD;AD;F;7E.



A BAE;F;H7 E5: AA> 5G>FGD7 3@6 7@H;DA@? 7@F D7S75FE: 3 EGBBADF;H7 3@6 8G>R>;@9 7@H;DA@? 7@F, >73D@;@9 5A@6;F;A@E F: 3F ? 77F F: 7 @776E A8 3>> EFG67@FE, B7AB>7 I : A 3D7 EGD7 A8 F: 7;D DA>7E 3@6 D7>3F;A@E: ;BE ;@ EFG67@F >73D@;@9, 3@6 3 5G>FGD7 F: 3F H3>G7E FDGEF, D7EB75F 3@6 : ;9: 7JB75F3F;A@E. CA@EG>F;@9 I ;F: H3D;AGE EF3=7: A>67D 9DAGBE FA 7? B>AK E5: AA> ;? BDAH7? 7@F EFD3F79;7E F: 3F ;? B35F F: 7 BAE;F;H7 E5: AA> 5G>FGD7 3@6 7@H;DA@? 7@F 3D7 5D;F;53>. +F3=7: A>67D 9DAGBE ? AD7 BDAJ;? 3> FA F: 7 E5: AA> ;@5>G67 F735: 7DE, EFG67@FE, 3@6 83? ;;>7E A8 EFG67@FE, HA>G@F77DE, 3@6 E5: AA> 4A3D6 ? 7? 47DE. BDA36 EF3=7: A>67D 9DAGBE ;@5>G67 73D>K 5: ;>6: AA6 BDAH;67DE, 5A? ? G@;FK 5A>>797E 3@6 G@;H7DE;F;7E, EA5;3> E7DH;57E, 3@6 4GE;@7EE B3DF@7DE.

+F3=7: A>67DE B>3K 3 =7K DA>7 ;@ E5: AA> B7D8AD? 3@57 3@6 366D7EE;@9 7CG;FK. CA@EG>F;@9 H3D;AGE EF3=7: A>67D 9DAGBE ;E 5D;F;53> ;@ 8AD? G>3F;@9 3 EF3F7? 7@F A8 H;E;A@, ? ;EE;A@, H3>G7E, 9A3>E, 3@6 7? B>AK;@9 E5: AA> ;? BDAH7? 7@F EFD3F79;7E.

D7E5D;47 : AI F: 7 E5: AA> 366D7EE7E 4G;>6;@9 3 BAE;F;H7 E5: AA> 5G>FGD7 3@6 7@H;DA@? 7@F 7@EGD;@9 3>> EF3=7: A>67DE 3D7 ;@HA>H76.

, : 7 E5: AA> ;@H;F7E 3>> EF3=7: A>67DE FA I AD= FA97F: 7D H;3 B3D7@F @;9: FE, +AC,) , A, 3@6 I AD=E: ABE. , : 7 E5: AA> GE7E H3D;AGE 8AD? E A8 5A? ? G@;53F;A@ EG5: 3E C>3EE DA<A, F(C- +, E5: AA> I 74E;F7, 3@6 SK7DE.

, : 7 E5: AA> 5A? §
